



Product : National Medical Endoscopy Tower	Quote: 127188
User: Smith, Jane	Request: 875643
Client: ABC Health	Date: 6/5/2023
Phone: (555) 123-4567	
Email: janesmith@abchealth.org	

EVMS Rating of Quoted Price



Notes:

- EVMS rated the price quoted by National Medical of \$3,571,760 as “Poor” compared to current market prices.
- EVMS rating of “Poor” indicates savings greater than \$357,176 (10%) may be possible.
- Additional potential savings may exist in:
 - Base System(s)
 - Hardware Options
 - Accessories
 - Trade-In Amount
- If you need more information, you can request an EVMS Purchase Quote Review Detail Report that includes a specific target price and negotiation points to help maximize savings (additional fees apply).

Questions? Contact Miga Client Experience ✉ client@migasolutions.com 📞 (763) 225-8410.

Quote Summary

Item	List Price	Net Price	Disc. %
Base System(s)	\$707,700	\$566,160	20.0%
Hardware Options	\$139,500	\$111,600	20.0%
Software Options	Not provided	Not provided	N/A
Upgrades	Not provided	Not provided	N/A
Accessories	\$3,805,000	\$3,044,000	20.0%
Training/Installation	Not provided	Not provided	N/A
Shipping	Not provided	Not provided	N/A
Additional Discount	<u>N/A</u>	<u>Not provided</u>	<u>N/A</u>
Total (before trade-in)	\$4,652,200	\$3,721,760	20.0%
<u>Trade-In Amount</u>		<u>(\$150,000)</u>	
Net Quoted Price		\$3,571,760	

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