



Product : National Medical Endoscopy Tower

User: Smith, Jane

Client: ABC Health

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Quote: 54321

Request: 139883

Date: 4/5/2024

EVMS Rating of Quoted Price



Notes:

- EVMS rated the price quoted by National Medical of \$2,529,268 as “Poor” compared to current market prices.
- EVMS rating of “Poor” indicates savings greater than \$252,927 (10%) may be possible.
- Additional potential savings may exist in:
 - Base System(s)
 - Accessories
 - Trade-In Amount
- If you need more information, you can request an EVMS Purchase Quote Review Detail Report that includes a specific target price and negotiation points to help maximize savings (additional fees apply).

Questions? Contact Miga Client Experience ✉ client@migasolutions.com 📞 (763) 225-8410.

Quote Summary

Item	List Price	Net Price	Disc. %
Base System(s)	\$518,918	\$425,513	18.0 %
Hardware Options	Not provided	Not provided	N/A
Software Options	Not provided	Not provided	N/A
Upgrades	Not provided	Not provided	N/A
Accessories	\$2,641,219	\$1,994,121	24.5 %
Training/Installation	Not provided	Not provided	N/A
Shipping	Not provided	Not provided	N/A
Additional Discount	<u>N/A</u>	<u>Not provided</u>	<u>N/A</u>
Total (before trade-in)	\$3,160,137	\$2,419,634	23.4 %
<u>Trade-In Amount</u>		<u>\$109,634</u>	
Net Quoted Price		\$2,529,268	

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